**Instructions**

Rate the desirability of each characteristic at each of the five levels (very undesirable, undesirable, neutral, desirable, and very desirable). You’re rating how desirable a trait is in others.

You may want to think about the behavior of people who have this trait and then rate the desirability.

Circle your response.

**Example Item:**

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| Characteristic: “I am sometimes irritated by people who ask favors of me”  How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

In this instance, the characteristic “I am sometimes irritated be people who ask favors of me” would be very undesirable if someone was Extremely high (i.e. someone who gets very irritated by people who ask them of favors), undesirable if someone was both above average and neutral in this characteristic, and desirable if someone was below average or extremely low in this characteristic.

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| 1. Characteristic: “Choose my words with care”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Feel sympathy for those who are worse off than myself”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Believe that there is no absolute right or wrong”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Have a lot of fun”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Become overwhelmed by events”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Am always prepared”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Dislike talking about myself”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Love to read challenging material”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Seek adventure”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Don’t know why I do some of the things I do”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Work hard”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Can’t stand confrontations”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Like to visit new places”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Am always on the go”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Am afraid that I will do the wrong thing”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Keep my promises”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Anticipate the needs of others”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Feel others’ emotions”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Try to lead others”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Dislike myself”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Like to tidy up”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Stick to the rules”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Like music”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Talk to a lot of different people at parties”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Get irritated easily”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Excel in what I do”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Believe that others have good intentions”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Enjoy wild flights of fantasy”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Warm up quickly to others”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Fear for the worst”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Avoid mistakes”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Sympathize with the homeless”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Tend to vote for liberal political candidates”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Radiate Joy”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Panic easily”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Get chores done right away”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Dislike being the center of attention”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Like to solve complex problems”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Love excitement”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Often eat too much”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Go straight for the goal”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Am easy to satisfy”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Prefer variety to routine”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Am always busy”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Am easily intimidated”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Try to follow the rules”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Make people feel welcome”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Experience my emotions intensely”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Take Charge”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Often feel blue”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Like order”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Would never cheat on my taxes”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Believe in the importance of art”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Love large parties”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Get angry easily”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Complete tasks successfully”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Trust others”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Have a vivid imagination”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Make friends easily”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |

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| 1. Characteristic: “Worry about things”   How desirable is it to be:   1. **Extremely High** in this characteristic (top 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Above Average** in this characteristic (top 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Average** in this characteristic:  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Below Average** in this characteristic (bottom 30%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable |  1. **Extremely Low** in this characteristic (bottom 1%):  |  |  |  |  |  | | --- | --- | --- | --- | --- | | Very Undesirable | Undesirable | Neutral | Desirable | Very Desirable | |